

ETHNIC BRAND MARKETING

BRAND GUIDE



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ABOUT US

Ethnic Brand Marketing (EBM) is a brand development and sales agency focused on developing a diverse and unique portfolio of craft and premium drink products from across the world and delivered exclusively by EBM to the UK "on" and "off" trade market.

We have assembled a range of drinks that represent the pinnacle of their category in terms of exceptional quality, taste and packaging, whilst respecting the traditions and cultural heritage of their individual origins.

At EBM, we work with the best products to "Mix in our World".

ETHNIC

[eth-nik] adjective

- relating to or characteristic of a people sharing a common, unique culture, language, or the like.
- from a different culture, or interesting because characteristic of an ethnic group that is dissimilar from those common in western culture.



making gin and other alcohol products.

BIVROST ARCTIC GIN

Handcrafted under the Glow of the Northern Lights

Locally harvested Arctic botanicals; lingonberries, crowberries, cloudberries and Nordic junipers, gently infused with glacial meltwater and distilled to create a unique, complex flavour. A small batch production of a premium strength gin from the world's most Northern distillery!





Wonderfully clean and fresh throughout, possessing an elegant balance. A soft mouthful with dry piney juniper and delicate sweet berry fruitiness leading to a cleansing peppery spiced finish, with a long berry aftertaste.

Classic juniper with a distinct Nordic Edge.

ABV 44.0%

SIZE 50ml, 500ml, 700ml

Bivrost is produced by **Aurora Spirits Distillery**, deep in the Arctic Circle beneath the mighty Lyngen Alps. **Bivrost** takes inspiration from its namesake - the mythical name given to "The Northern Lights", the magical path from Midgard, Home of Men, to the Home of the Gods, Asgard!



BIVROST PINK GIN

Fruity, Fresh and Smooth

A silky gin with fine flavour and elegant balance.

Delicate aromas and flavours of arctic berries,
pink grapefruit, roots, spices (pink pepper)
and juniper combine with a clean, medium
body and a medium-length citrus and spicy
finish. Made with a mixture of Tropical and
Arctic botanicals



ABV 44.0% SIZE 500ml

BIVROST CASK AGED GIN

A Modern Twist to Classic Genever

This single cask gin is stored in a re-toasted Red Wine Barrique Cask (Premier Crus, Bordeaux) - European oak for 9 months. In the casks the spirit naturally picked up oak characteristics. Modern technology has eliminated the need for casks as a means of transportation, leaving wood as a modifier rather than a necessity. Fruity with a nice touch of juniper, citrus and oak on the nose. Limited production of just 531 bottles.



ABV 44.0%



BIVROST VODKA

Possibly the Purest Arctic Spirit

Distilled in 14 stages, at the foot of the majestic Lyngen Alps. A slow unhurried distillation of grain spirit producing an extra smooth vodka blended with glacial meltwater.











Bivrost Vodka is a fresh clean spirit possessing a soft mouthfeel with a smooth silky finish. Aromas of mild white pepper on the nose. Clean mineral taste from the glacial water with a slightly peppery finish. To be enjoyed on the rocks or with coffee - as the Arctic people do it!

ABV 40.0%



BIVROST AQUAVIT

Flavoured Scandinavian Spirit Produced since the 15th Century

A Norwegian potato-based spirit, slowly distilled with an infusion of Arctic herbs and spices including caraway, coriander, fennel, star anise, orange peel and blended with glacial meltwater. A young, clear spirit created with a fusion of modern and traditional Norwegian distilling techniques.





Caraway and coriander on the nose with a hint of peppermint and citrus fruits. Black pepper spice with distinctive caraway and fennel flavours with star anise adding to the complexity.

Classic with an Arctic twist.

ABV 40.0%



BIVROST CASK AQUAVIT

From Latin: Aqua Vitae, "Water of Life"

Bivrost Cask Aquavit is matured in carefully selected sherry casks in extensive underground storage vaults which were previously part of a network of tunnels in a Cold Water NATO base. This handcrafted Aquavit gets its distinctive flavour from spices and herbs, with the main spice being caraway.







A delicate and sophisticated medium-to-full body Aquavit. Smooth, luscious, rich with hints of dried fruits and citrus. On the palate, cloudberries, fennel, zest of orange, hazelnut and buttery oak are present followed by a warming spicy finish.

ABV 40.0%



BIVROST JOLABLOT

Smooth, Luscious and Rich

Aromas of sherry cask, smooth caraway, cloudberries and lingonberries. Matured in sherry casks and carefully stored for one year in old Nato bunkers. The Norwegian name for Christmas, "jul", originates from the ancient norse "jol" or "jolablót". This was an old celebration where the Vikings sacrificed in honour of the MidWinter's day. To be enjoyed with traditional festive food such as roast lamb.

ABV 40.0% **SIZE** 500ml



BIVROST MIDSUMARBLOT

Dill-icously Summery

Made of dillseed
and fresh dill, lemon peels, raspberry, a
pinch of salt and a light infusion of Bivrost
Arctic Gin - just to round it off. Rich dill taste
with hints of citrus with a spicy long finish.
Midsumarblót was commonly celebrated throughout
the middle of June and sometimes until July 1.
A great aperitif with a fish or shellfish meal.



ABV 40.0%



In Ancient Viking times, a blót (offering) would be dedicated to the Norse gods or to give good crops.

Often this involved a blood-sacrifice. Today, we honour our Viking Ancestors with Arctic Herbal Liqueur.

BIVROST AQUAVIT LIQUEUR

Traditional Liqueur with an Arctic feel

On the nose, sweet hints of cloudberry and sherry cask-aged aquavit. It has a smooth caraway character and a fruity, sweet aroma, flavoured by Arctic berries and herbs, with a nice touch of cloudberries. Recommended to be served neat or with one ice cube - accompanied with a fresh dessert. like ice cream.



ABV 35.0% SIZE 500ml

BIVROST BLOT

The World's First Arctic Herbal Liqueur

BLOT by Bivrost made with "Finnmarskpors",
Arctic Meadowsweet, Arctic Birch leaves, Arctic Yarrow
and other Arctic ingredients. Floral with hints of
meadowsweet. Balanced, bittersweet and rounded
herbal taste with a warm, silky finish. Ingredients
are harvested in the Arctic and processed
over a whole year. The ingredients are mixed and
stored in an oak cask for a year before mixed
into the finished drink. A pure taste of the Arctic.



ABV 35.0%

SIZE 200ml



FABBRI MARENDRY

Timeless Spirit and Shape

What gives Marendry its distinctive fragrance and rounded flavour is, of course, Amarena Fabbri. With no artificial colouring or flavours, Marendry is produced to the traditional recipe from the family's distillery - The secret of the 3 Cs.

Combining the discreet, rounded sweetness of Amarena Fabbri with the delicate fragrance and aromatic notes of Mediterranean citrus fruits, like Chiretta. The third "C" is Chinino which aids digestion and has both depurative and antioxidant properties.





The fresh, velvety flavour of Amarena Fabbri dances with the intense fragrances of Mediterranean citrus fruits and traditional Ligurian chinotto to carry the palate and mind back to the sensations of a time that has never been forgotten.

ABV 21.0%

SIZE 1L



FIORITA PROSECCO

An Elegant, Complex Italian Masterpiece

The San Martino estate is located in the splendid luxuriant land crossed by the River Piave. This magnificent territory, set between the Dolomites and Venice, is home to all the outstanding viticulture in the province of Treviso.





Through the Charmat method and the addition of the yeasts, we obtain the Prosecco Fiorita Treviso Extra Dry. Intense aromas evocative of white pulp fruits (ripe apples, pears and bananas) complemented by hints of almonds and brioche. A rich and delicate taste, laced with harmonious fruitiness and a dry finish.

ABV 11.0%



SEVERN VALLEY SPARKLING BRUT

Blend of Seyval Blanc, Pinot Noir & Chardonnay Grapes

The long slow ripening season and extended bottle maturation ensures refined biscuity and nutty flavours, refreshing mousse and a harmoniously balanced crisp persistent dry finish. This English Sparkling Brut is made via the Traditional Method whereby the second fermentation occurs in the bottle.

ABV 11.5% SIZE 750ml



SEVERN VALLEY SPARKLING ROSÉ

Blend of Pinot Noir & Seyval Blanc



Gorgeous pink in colour with attractive bubbles. The nose combines pink grapefruit and strawberry with more developed creamy savoury notes. The wine excites the palate with strawberry and rose petal notes. This sparkling rosé sits beautifully with the fresh but well-balanced acidity. Will see much flavour development in 2-5 years but drinks beautifully in its youth. Made via the Traditional Method.

ABV 11.5%



SEVERN VALLEY BACCHUS

Named after the God of Wine

Refreshing acidity, light-bodied and complex, offering flavours of lemon zest, apple, pear and nettle, giving way to a crisp, generous finish. Dry white style often described as similar to Sauvignon Blanc. Serve chilled with grilled fish, vegetable-based pasta & rich poultry dishes



ABV 11.0% SIZE 750ml

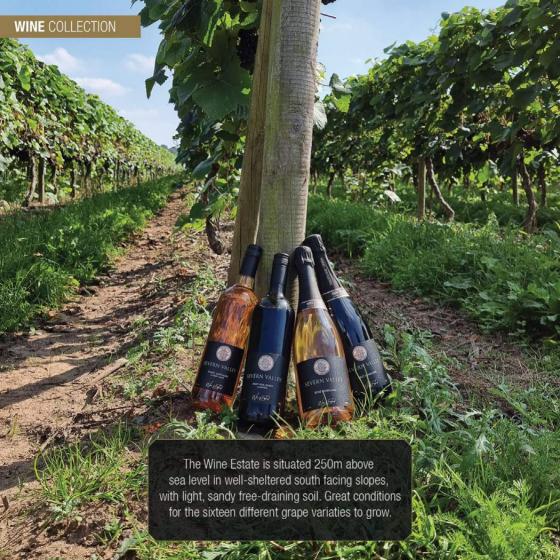
SEVERN VALLEY MADELEINE ANGEVINE & HUXELREBE

An Elegant English White



Light golden reflections shine from the glass.
Hints of pear drops and orange zest drive
through on the nose. On tasting, a well-balanced
medium dry wine shows caramel and limes with
a refreshing, long,clean finish. Easy drinking on its
own or will go with light chicken style
dishes. Mint sauces will pair well
with this wine.

ABV 11.5%



SEVERN VALLEY PINOT NOIR, REGENT & RONDO

A Versatile English Red

A lovely rich dark colour. This wine possesses lively red fruit and red apple aromas with a hint of pepper. Its fruity sweetness and silky structure complements its cherry style flavours. The wine is lighter in its style and body so will drink easily on its own but possesses a finish powerful enough to complement red meats.



ABV 12.0%

SIZE 750ml

SEVERN VALLEY RONDO, DORNFELDER & PINOT NOIR

A Beautifully Balanced English Rosé



Medium dry rosé with soft summer fruit berry aromas on the nose with mild green tea notes. When tasting, the wine shows off a refreshing balance of light fruit (strawberries and limes) and sweetness with great length. Drinks at its light fruity best now but will also age and develop for at least 2-3 year.

ABV 11.0%



HITZKOPF CLASSIC GLÜHWEIN

An Authentic German Mulled Wine

Rich, spicy, and bold! Handcrafted from fresh fruits enhanced with a secret blend of spices. Hitzkopf Glühwein transforms cinnamon, cloves, orange and lemon flavours into a festive winter classic. The special thing about Hitzkopf Mulled Wine is that the base is high-quality fruit wine and not low-grade red wine. No wonder it has taken all the UK Winter Christmas Markets by storm!



ABV 5.5% **SIZE** 375ml, 1L, 10L

HITZKOPF BAKED APPLE



A Bayarian Classic

Take an aromatic leap into the world of time-honoured German cider with Baked Apple. The golden colour is complimented with the soothing flavour of our spices. Hitzkopf Baked Apple breathes a rich smell of freshly baked apples straight out of the oven with aromas of cinnamon and vanilla to give the perfect festive feeling!

ABV 5.4% SIZE 375ml, 1L, 10L



HITZKOPF ROSÉ GLUHWEIN

For All The Rosé Lovers Out There

This wonderfully balanced mulled wine conjures up a lightness and a wintry mood with its spices, natural vanilla aroma and citrus fruits. Aromatic, fresh and finely rounded. The perfect winter solution for the Bosé addicts out there.



ABV 6.0% SIZE 750ml / ABV 5.5% SIZE 10L

HITZKOPF TOFFEE APPLE



Sweet, Sticky and Seductive

For those who like to indulge. Hitzkopf Toffee Apple cider, made from ripe apples, breathes cinnamon, vanilla and toffee aromas. A modern twist to a Bavarian classic. Spiced, mulled wine for those who have a sweet tooth.

ABV 5.4% SIZE 1L, 10L



HITZKOPF KINDERPUNSCH

A Delicious Alcohol-Free Punch

This fruity hot drink combines the juice of apples, currants and elderberries, seasoned with cinnamon and cloves. To be enjoyed by both children and adults. A perfect substitute for an alcohol-free edition of Hitzkopf Classic Glühwein.



ABV 0% **SIZE** 1L, 10L

AZIZI SPICED FRUIT PUNCH



Alcohol-Free Winter Punch

Azizi Spiced Fruit Punch possesses the same flavour profile and aromas as Kinderpunsch. This bottle comes in a modern, English and Arabic label.

Made in Bavaria for the whole family to enjoy.

ABV 0% SIZE 1L, 10L



WINTER SECCO

A Festive Sparkler

Fresh and Smooth! Our latest addition to our portfolio just in time for Winter! Winter Secco transforms a secret combination of spices into a festive Winter sparkler! On the palate, you can taste the subtle flavours of wintery spices like cinnamon and cloves to name a few. The base wines and spices are carefully blended to give this seasonal sparkling wine a unique and special taste.

ABV 8.4% SIZE 750ml





ANDWELL BREWHOUSE LAGER

A Celebration of Andwell's New Brewhouse

Hopped with Czech Saaz and German Tettnang, it has distinctive grassy notes which compliment its floral and herbal aroma. Refreshingly clean finishing light golden lager with a subtly spicy lingering bitterness.

ABV 4.3% SIZE 440ml





ANDWELL GOLD MUDDLER

Hamphire's Golden-Yellow Blonde Ale

A refreshing palate due to the use of highquality pale ale malt. A beautiful beer with creamy, floral and lemony aromas and balanced bitterness. The taste is smooth with honey and citrus notes.

ABV 4.2%, 3.9%

SIZE 500ml, 9gl cask

ANDWELL KING JOHN

Amber Ale with a Fruity Hopiness

Deep amber in colour with a blend of pale ale and crystal malt. The bitterness and fruity aroma are developed from a combination of hops.

ABV 4.6%

SIZE 500ml





ANDWELL PILSNER

Award Winning Czech-Styled Pilsner

A gentle spicy hop aromas and a light golden colour. Hopped using noble Czech Saaz and German Tettnang, this Hampshire craft lager is slowly matured for six weeks prior to fine-filtering and then bottling.

ABV 4.8% **SIZE** 330ml, 50L



ANDWELL RESOLUTE

Light Amber Best Bitter

Andwell's Best Bitter combines the finest malt and hops to produce a wellbalanced malty and hoppy flavour with a light amber colour.

ABV 4.1%

SIZE 500ml

ANDWELL RUDDY DARTER

Rich Ruby Ale

Deep ruby ale with a fruity aroma.

The beer includes malted rye to create its characteristic ruby glow. The flavours and aromas derive from a combination of English hops.

ABV 4.9%

SIZE 500ml





BAVARIAN GOLD LAGER

Bavarian-Styled Lager

A lively yet simple, dry beer which possesses a fresh and pure aroma. On the palate, it is well-balanced with a hint of aromatic German hoppiness. Best served in a large stein glass!



ABV 4.2% **SIZE** 50L

BAVARIAN GOLD DUNKEL

Finely Crafted German Dunkel Bier

Our Dunkel Bier is brewed to a traditional German recipe.

This delightful Dunkel has a dark malt base and mild, roasty flavour with extra lacing of yeast. Full-bodied and velvety with a lively carbonation.

ABV 5.2%

SIZE 500ml

BAVARIAN GOLD WEISS

A Classic Wheat Bier with a Creamy Fullness

Our Weiss Bier is brewed to a traditional German recipe and is mild and aromatic with extra lacing of yeast. Soft maltiness with bread and grain characters. Medium-Light to medium body - perfectly balanced between the various aromas.

ABV 5.2%

SIZE 500ml





MONGOOSE PREMIUM BEER

Brewed to an Original Indian Recipe

Mongoose exhibits a lively character with a real bite. Zesty, fruity, floral and spicy with a sharp bitter bite and refreshingly clean finish. A great all-rounder, malty flavour and nice sweetness.

ABV 4.5%

SIZE 440ml, 500ml, 50L



SUNNY REPUBLIC HOP DOG

Golden Session IPA

Brewed with English Pilgrim and Target hops, German Hallertau Blanc and American Citra. Bold, fresh and fruity aromas with a hint of the crisp Sauvignon style midpalate for length from the Hallertau Blanc hops.

ABV 4.1%

SIZE 330ml, 9gl Cask

SUNNY REPUBLIC RED BUS

Juicy, Fresh and Crisp IPA

Pink grapefruit at the fore with softer tropical fruits close behind. Generous bitterness but full-bodied with the mellow Willamette hops bringing an uplifting mid-palate and malts adding complexity at the finish.

ABV 4.5%

SIZE 330ml, 9gl Cask





AZIZI SPICED GINGER

Not for the Faint-Hearted

Vegan Friendly! Only 50 Calories! Gluten Free! AZIZI combines the best ingredients to leave a lasting impression and quality mouthfeel. A delicious alternative to alcohol. Come join the ginger revolution!





AZIZI Spiced Ginger is a refreshing sparkling soft drink made with natural gingers and spices for an amazing and distinct kick. Immediate spice gently builds whilst refreshing ginger notes tingles the taste buds, for a very enjoyable finish.

ABV 0.0%

SIZE 250ml



STORY MINERAL WATER

Available in Still and Sparkling

Our story began centuries ago when our water was a well-kept secret enjoyed by the privileged few.

Now STORY is bottled in the beautiful Snowdonia foothills, from a protected underground source for a pure mineral taste.

SIZE 330ml, 500ml (PET), 750ml



STORY WHITE GRAPE & ELDERFLOWER



Simply Remarkable

A refreshing and quintessentially British combination of luscious white grape and English elderflower.

SIZE 750ml

STORY ZERO RASPBERRY REFRESHER

Zero Sugar, Zero Guilt

A thirst quenching sparkling combination of raspberries and lemons. Similar to Raspberry Lemonade but with no sugar!



SIZE 275ml



STORY ZERO SIMPLY CITRUS

A Low Calorie Sensation

A citrusy combination of orange, lemons, limes and pear! A non-guilty pleasure!



SIZE 275ml

STORY ZERO SUMMER BERRIES

The Ultimate Summer Drink

A voluptuous mix of red and black summer fruits - strawberries, blackcurrants, raspberries and blackberries.



SIZE 275ml

STORY ZERO WHITE GRAPE & ELDERFLOWER

Zero Edition of Story's Best Seller

A refreshing and quintessentially British combination of luscious white grape and English elderflower.



SIZE 275ml



FABBRI MIXYBAR

The No.1 Syrup in Italy

Fabbri Mixybar contains high content of juice and fruit pulp with natural flavours but without artificial colours and preservative. The range produces higher yields meaning 10-30% less product will be used per cocktail. As well as being a superior, money-saving product Fabbri also focuses on sustainability thanks to the use of PET. The syrup bottles are 100% recyclable and unbreakable, as well as in turn leading to a reduction of fuel for transport (-30% of CO2 compared to the use of glass).

SIZE 1L

Fabbri Mixybar Amarena Fabbri Mixybar Gingerbread Fabbri Mixybar Amarena Zero Fabbri Mixybar Hazelnut Fabbri Mixybar Amaretto Fabbri Mixybar Hazelnut Zero **Fabbri Mixybar Caramel** Fabbri Mixybar Mint **Fabbri Mixybar Caramel Zero** Fabbri Mixybar Mint Zero Fabbri Mixybar Chai **Fabbri Mixybar Salted Caramel Fabbri Mixybar Chocolate** Fabbri Mixybar Vanilla Fabbri Mixybar Cinnamon Fabbri Mixybar Vanilla Zero

More flavours available



FABBRI AMARENA CHERRIES

The "Cherry on Top"

A classic large blue and white decorative ceramic jar of the most famous brand of wild amarena (morello) cherries in syrup.

These cherries are native to the Emilia-Romagna region of Italy where the Fabbri family have been preserving cherries since 1905 using a carefully guarded secret family recipe. The dark red cherries have a sweet but slightly bitter flavour and are preserved in a rich syrup that is made from the amarena cherry juice.

SIZE 120g, 600g





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